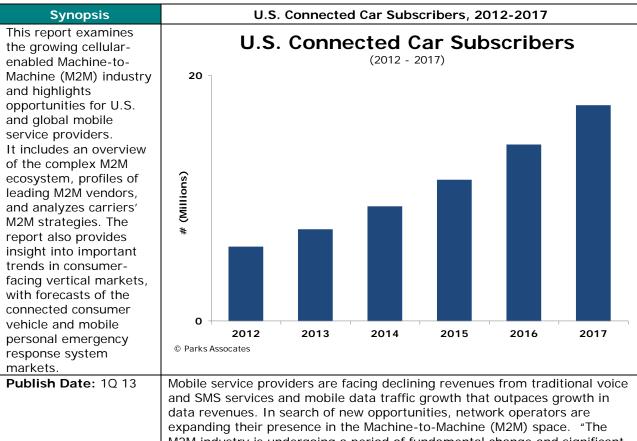


## M2M: The Next Billion Mobile Connections

By Jennifer Kent, Research Analyst

1Q 2013



expanding their presence in the Machine-to-Machine (M2M) space. "The M2M industry is undergoing a period of fundamental change and significant growth," said Jennifer Kent, Parks Associates research analyst. "Mobile network operators and software developers are in a great position to benefit from this growing ecosystem of connected devices."

Contents	
	The Bottom Line
	<ul> <li>1.0 Report Summary</li> <li>1.1 Purpose of Report</li> <li>1.2 Scope of Report</li> <li>1.3 Research Approach</li> </ul>
	<ul> <li>2.0 M2M Evolution and Ecosystem</li> <li>2.1 Mobile Carriers and the M2M Evolution</li> <li>2.2 M2M Module Manufacturers</li> <li>2.3 Dedicated M2M Network Operators/MVNOs</li> <li>2.4 M2M Software &amp; Service Providers</li> </ul>
	<ul> <li>3.0 Mobile Carriers' M2M Strategies</li> <li>3.1 Expansion of Carrier Services and Use Cases</li> <li>3.2 U.S. Carrier Strategies</li> <li>3.3 Global Carrier Strategies</li> </ul>
	4.0 Consumer-Facing M2M Vertical Markets 4.1 Connected CE Devices

© 2013 Parks Associates. All rights reserved.



## M2M: The Next Billion Mobile Connections

## By Jennifer Kent, Research Analyst

1Q 2013

4.2 Connected Cars
4.3 Wireless Healthcare
5.0 Market Forecasts
5.1 Connected Cars: Drivers, Barriers & Forecast
5.2 Wireless Health: Drivers, Barriers & Forecast
6.0 Market Implications and Recommendations
7.0 Appendix
7.1 Glossary
7.2 Index of Companies

Figures	
	Companies Interviewed for Report
	M2M Ecosystem Players
	M2M Module Manufacturers
	Dedicated M2M Network Operators/MVNOs
	M2M Software Developers and Service Providers
	Key Mobile Market Differences: Consumer vs. M2M
	Cellular M2M Scenario 1: Providing Backhaul to Gateway
	Cellular M2M Scenario 2: Providing Backhaul Directly to Edge Devices
	Global M2M Carrier Alliances
	M2M Vertical Markets and Use Cases
	E-Reader Adoption by Brand
	Connected CE: Wi-Fi vs. 3G
	Interest in Mobile Home Control Apps
	Connected Car Services
	Examples: Connected Car Platforms
	Connected Car Capabilities, By Age of Vehicle
	In-Vehicle Apps by Age of Vehicle
	Wireless Healthcare: M2M Value Propositions
	Patient-Centric Health M2M Applications
	Caregiver's Interest in Health Monitoring
	Connected Car Forecast Model
	Connected Car Forecast, 2012 - 2017
	New Cellular-Embedded Vehicle Sales in the U.S.: 2012-2017
	Cellular-Embedded Consumer Vehicles in the U.S.: 2012-2017
	Mobile PERS Forecast Model
	Mobile PERS Forecast (2012-2017)
	Cellular-Embedded PERS Device Sales Forecast (2012-2017)
	Cellular-Embedded PERS User Forecast (2012-2017)



## M2M: The Next Billion Mobile Connections

By Jennifer Kent, Research Analyst

1Q 2013

Attributes		
Parks Associates	Authored by Jennifer Kent	
15950 N. Dallas	Contributor: Harry Wang	
Parkway	Executive Editor: Tricia Parks	
Suite 575	Published by Parks Associates	
Dallas, TX 75248		
800.727.5711 toll free	© March 2013 Parks Associates	
972.490.1113 phone	Dallas, Texas 75248	
972.490.1133 fax		
	All rights reserved. No part of this book may be reproduced, in any form or	
parksassociates.com sales@	by any means, without permission in writing from the publisher.	
parksassociates.com	Printed in the United States of America.	
	Disclaimer	
	Parks Associates has made every reasonable effort to ensure that all information in this report is correct. We assume no responsibility for any inadvertent errors.	