

# **Advertising Strategies on Connected TVs**

By Heather Way, Research Analyst

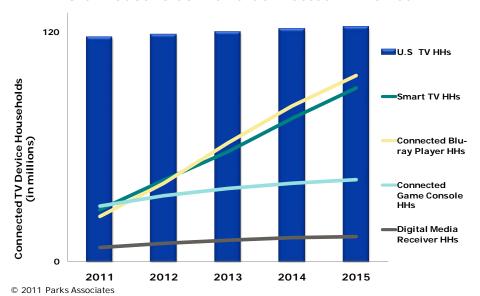
3Q 2011

# **Synopsis**

This report provides an early assessment of the U.S. connected TV advertising market. The report evaluates the main connected TV advertising business segments, assesses connected TV device usage, reviews connected TV advertising strategies, and examines the revenue potential for the emerging ad medium. The study concludes with a presentation of the strategic opportunities and market challenges for industry investors.

### **Connected TV Devices**

## U.S. Households with a Connected TV Device



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"The television advertising industry is currently in a state of transition due to the emergence of connected TV platforms, which offer a new content source as well as an advertising delivery method," said Heather Way, Research Analyst, Parks Associates. "While digital media platforms, services, and content proliferate in the marketplace, a host of advertising industry participants and their clients are developing innovative ways to monetize the connected, multiscreen consumer experience."

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# **Attributes**

Parks Associates 5310 Harvest Hill Road Suite 235 Lock Box 162 Dallas TX 75230-5805

800.727.5711 toll free 972.490.1113 phone

972.490.1133 fax

parksassociates.com sales@ parksassociates.com Authored by Heather Way Executive Editor: Tricia Parks Published by Parks Associates

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