

Social Gaming: Market Updates

By Pietro Macchiarella, Research Analyst

1Q 2011

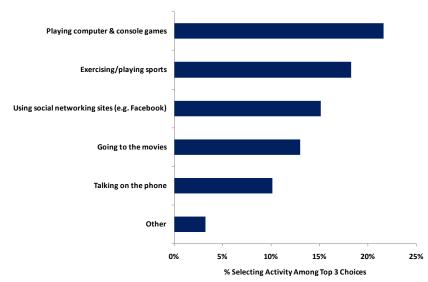
Synopsis

This report focuses on the growing importance of social gaming. It analyzes the current state of the industry, market dynamics, business models, monetization opportunities, and revenue forecasts.

Top Sources of Entertainment

Top Sources of Entertainment (Q4/10)

"Q8007. Which of the following activities would you say are your primary forms of entertainment?"



Source: Digital Video: Three Screens and Beyond, © Parks Associates, 2011

Publish Date: 10 11

"As more than 200 million people play games on Facebook every month, social gaming has exploded to become the most visible category of online gaming," said Pietro Macchiarella, Research Analyst at Parks Associates. "Today, a significant share of the population lists games and social networking as one of their top primary forms of entertainment. While Facebook's dominance is both a driver and an inhibitor for the social gaming market, revenues from virtual items and advertising will keep growing exponentially in the next few years."

Contents

The Bottom Line

Social Gaming: Market Updates - Dashboard

1.0 Notes on Methodology and Report Focus

- 1.1 Data Sources
- 1.2 Scope of Report
- 1.3 Definitions

2.0 Social Networks: a Market Overview

- 2.1 Growth of Social Networks
- 2.2 Market Shares and Penetration
- 2.3 Social Media Business Models

3.0 Social Gaming

- 3.1 Overview
- 3.2 Drivers and Inhibitors
- 3.3 Competitive Analysis: Key Industry Players
- 3.4 Monetization and Payment Methods

© 2011 Parks Associates. All rights reserved.



Social Gaming: Market Updates

By Pietro Macchiarella, Research Analyst

1Q 2011

4.0 Consumers and Social Gaming

- 4.1 Segments and Gaming Population
- 4.2 Consumer Trends
- 4.3 Cross-Platform Consumption

5.0 Market Forecast

6.0 Conclusions and Strategic Recommendations

- 6.1 For Game Developers and Publishers
- 6.2 For Social Networks
- 6.3 For Advertisers

Figures

Social Network Access on PC

Change in Social Activities

Top Source of Entertainment

Pivotal Events in Social Networking

Online Activities in the Past 30 Days

Daily Unique Visitors of Social Networks Worldwide

Facebook: Estimated Revenues and ARPU

Comparing Social Media with Traditional Media

Attention Paid to Advertisements

Attention Paid to Advertisements

Ad Preferences

Social Networks Value Chain

Social Gaming Market Drivers and Inhibitors

Top Social Game Developers on Facebook

Social Game Developers Market Share

Retention Rate for the Most Popular Facebook Games

Facebook Demographics

Demand Curves

Online Content Access per Type of Platform

Top Mobile Activities

Appeal of Games, Social Networking on TV and Mobile Phone

Mobile Phone Social Networking Inhibitors

Mobile Social Networking Activities

Worldwide Social Gaming Revenue Forecast



Social Gaming: Market Updates

By Pietro Macchiarella, Research Analyst

1Q 2011

Attributes

Parks Associates

5310 Harvest Hill Road Suite 235 Lock Box 162 Dallas TX 75230-5805

800.727.5711 toll free 972.490.1113 phone 972.490.1133 fax

parksassociates.com sales@ parksassociates.com Authored by Pietro Macchiarella Executive Editor: Tricia Parks Published by Parks Associates

© March 2011 Parks Associates Dallas, Texas 75230

All rights reserved. No part of this book may be reproduced, in any form or by any means, without permission in writing from the publisher.

Printed in the United States of America.

Disclaimer

Parks Associates has made every reasonable effort to ensure that all information in this report is correct. We assume no responsibility for any inadvertent errors.