

MARKET FOCUS

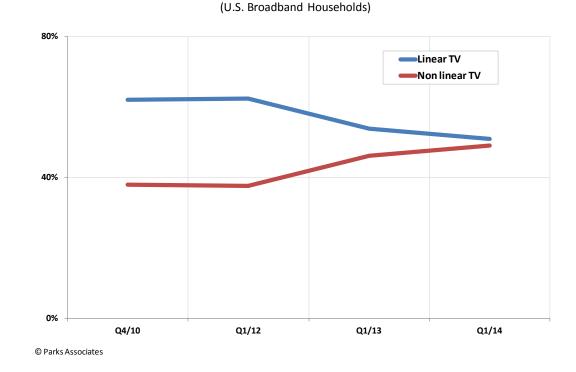
SERVICE: DIGITAL MEDIA

By Brett Sappington, Director of Research, John Barrett, Director, Consumer Analytics, Yilan Jiang, Manager, Consumer Research, David Mitchel, Research Analyst, and Ruby-Ren Dennis, Researcher, Parks Associates

SYNOPSIS

Linear vs. Non-Linear Video Consumption on TV Sets

The Death of Linear TV? analyzes trends in video consumption with specific attention given to the balance between linear and non-linear video. Video consumption on TV sets, computers, mobile phones, and tablets are all considered. Consumers exclusively watching linear and non-linear video are then profiled in terms of demographic characteristics and attitudes towards both pay-TV and over-the-top video services. Finally, consumption patterns are assessed for each of Parks Associates' video consumption segments.



ANALYST INSIGHT

"Linear video already comprises a minority of all video consumed once all available platforms are considered. It will soon become a minority of all video consumed on a TV set."

- John Barrett, Director, Consumer Analytics, Parks Associates

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About the Research

Previous Research

- · 360 View: Digital Media & Connected Consumers (Q3/14)
- Streaming CE and Content Purchasing Habits (Q1/14)
- Trends in Content Licensing (Q1/14)
- New Trends in Digital Delivery and CDNs (Q1/14)





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- User Interfaces: The Battleground for Video Services (Q4/13)
- · OTT Video Buyers: Subscriptions & Transactions (Q4/13)
- Content Search, Discovery & Recommendations (Q3/13)

Key Findings

Recommendations

Trends in Linear Video Consumption:

- Use of Devices for Video (2010 2014)
- Frequency of Use of Device for Video (2010 2014)
- · Video Consumption by Platform (2010 2014)
- · Video Consumption on TV Sets by Source (2010 2014)
- Hours of Linear Video Consumption on All Platforms (2010 2014)
- Linear vs. Non-Linear Video Consumption on Computers (2010 2014)
- Linear vs. Non-Linear Video Consumption on Mobile Phones (2010 2014)
- Linear vs. Non-Linear Video Consumption on All Platforms (2010 2014)
- Hours of Linear vs. Non-Linear Video Consumption on All Platforms (2010 2014)
- · Linear vs. Non-Linear Video Consumption on TV Sets (2010 2014)

Trends in Linear Video Consumption by Demographics:

- % of Linear Video Consumption on TV Sets by Age (2010-2014)
- Hours of Linear Video Consumption on TV Sets by Age (2010 2014)
- % of Linear Video Consumption on TV Sets by Income (2012 2014)
- Hours of Linear Video Consumption on TV Sets by Income (2012 2014)
- % of Linear Video Consumption on TV Sets by Education (2010 2014)
- Hours of Linear Video Consumption on TV Sets by Education (2010 2014)

Use of TV Sets as a Video Platform:

- % Not Watching Video on TV Sets (2010-2014)
- % Not Owning a TV Set by Age (Q1/14)
- % Not Watching Video on TV Sets by Age (2010-2014)
- % Not Watching Video on TV Set by Income (2010-2014)
- % Not Watching Video on TV Set by Education (2010-2014)

Profile of Linear vs. Non-linear Video Consumers:

• Linear Video Consumption Tiers (Q1/14)





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- · Source of Video on TV Sets by Linear Video Consumption Tiers (Q1/14)
- Hours of Linear Video Consumption on All Platforms by Linear Video Consumption Tier (Q1/14)
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- Income by Linear Video Consumption Tiers (Q1/14)
- Education by Linear Video Consumption Tiers (Q1/14)
- Gender by Linear Video Consumption Tiers (Q1/14)
- Video Consumption Attitudes by Linear Video Consumption Tiers (Q1/14)
- · Video Viewing Preferences by Linear Video Consumption Tiers (Q1/14)
- Attitude Towards Technology by Linear Video Consumption Tiers (Q1/14)
- Device Adoption by Linear Video Consumption Tiers (Q1/14)

Linear Video Consumption and Video Services:

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- · OTT Video Service Subscription by Linear Video Consumption Tiers (Q1/14)
- ARPU for Pay-TV Bundles by Linear Video Consumption Tiers (Q1/14)
- Bundled Service Subscribers by Linear Video Consumption Tiers (Q1/14)
- Avg. Spending on Video by Linear TV Consumption Tier (Q1/14)
- Pay-TV DVR Adoption by Linear TV Consumption Tiers (Q1/14)
- Linear TV Consumption Tiers by Pay-TV Provider (Q1/14)
- Likelihood of Changing Pay-TV Service Provider by Linear Video Consumption Tiers (Q1/14)
- · Likelihood of Canceling Pay-TV Service by Linear Video Consumption Tiers (Q1/14)
- · Likelihood of Downgrading Pay-TV Service by Linear Video Consumption Tiers (Q1/14)
- · Likelihood of Upgrading Pay-TV Service by Linear Video Consumption Tiers (Q1/14)

Linear Video Consumption and Video Viewing Segments:

- Video Viewing Segments (Q1/14)
- Segment Descriptions
- Segment Demographics
- · Hours of Internet Video Consumed on Platforms by Video Viewing Segments (Q2/14)
- % of All Internet Video Consumed on Platforms by Video Viewing Segments (Q2/14)
- · Hours of Broadcast Channels Consumed on TV by Video Viewing Segments (2010-2014)
- Linear Viewing on TV Set by Video Viewing Segments (2012-2014)
- Linear Video Consumption Tiers by Video Viewing Segments (Q1/14)





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Additional Research from Parks Associates

ATTRIBUTES

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